

CARE FIRST KINS – A Case Study of Starting a KINS Innovation Network

MISSION: We are creating a world governed by Care First!

HOW TO READ THIS CASE STUDY

Please scroll to the bottom of the document to read in order by time.

1) Introduction Statement

Case Study on the First Global KINS...”Care First”

Louis and Sandra Bohtlingk, daretocare@carefirstworld.com ... learned about KINS Innovation Networks in March of 2013 and then read Susan’s book, *The Trojan Horse of Love*. Their subsequent conversations have inspired them to create the first truly global KINS in a very short period of time and at very little expense.

Their mission is “we are creating a world governed by care first.” Their focus is transforming the global economy from a greed intention to a love intention. They offered to create “Care First” as a case study for others wishing to launch KINS Innovation Networks for their own missions. They also agreed to record phone calls, save email correspondences and share all Care First documents created so that others can experience how a KINS can be created simply, quickly, cheaply and well.

To Susan, Louis’ success is directly related to how successfully he worked with spirit in imagining the mission of the KINS, in choosing the sectors to be represented and in choosing the actual members to participate in the network. He began his process in April of 2013 and now has 26 members with another 7 “in process (as of the end of June).”

Louis writes: “Eleven of the twenty six were not people I had thought of at the start and some of them I had never met before.”

Louis goes on to describe his experience of creating his KINS in this way: “In early April, I began to feel and think of many people that might become a part of our KINS. I explore within myself and with my inner guidance whether I want to invite someone. I imagined a group of 33: all people I

already knew. We had already worked with many of them between one and twenty-five years.

On April 13th, it all began to take shape organically. People slowly joined week after week as it was all unfolding. It is becoming a very diverse, international group where the aim is to have all generations represented. For more info about our KINS, you can read the Invitation to Care First KINS in number 2 below.

As I traveled through Virginia, Florida and Colorado in the USA and through the Netherlands and the UK, I found myself connecting with many of them. But also many friends connected me with new people I had never met before.

With each person, I would tell the story of how we creating the KINS, sharing my excitement. When I started to feel a real resonance in my body about their reaction to the KINS, I would express that to them. That would start a process of mutual exploration to see whether we were really aligned about the work of the KINS.

That exploration is a completely natural, organic and spontaneous excitement of possibilities. For example, I spoke for three hours with a person I had never met and we both knew we were in this together. Then I invited her to join and she said yes.

It is true that once I made the real invitation, they all said yes. With everyone, it has been an experience of a mutually beneficial project, where we will work together to fulfill the KINS mission while equally serving the initiatives of every member.

Their work and who they are receive an enormous amount of support from our KINS, just as they support the overall mission of the KINS itself.

I want to comment on how we approached the KINS step of having 30 representatives from the 30 widely varied sectors which could most help in manifesting our mission.

We used the twelve sectors diagram developed by Barbara Marx Hubbard (see "Invitation to Care First KINS") simply as a way to visualize all aspects of our culture. In our members' list, we have connected certain members

and their work to many of these sections. We have not done that with everyone yet. Maybe we will do this with all, but I don't know yet. I am not consciously looking to have all sections represented in the KINS membership. However, our KINS does aim to create a world where Care First is applied in all these sections (aspects) of our culture.

I am noticing that our KINS just seems to unfold and to show itself and...I recognize it when I see it. It is as if Life shows me what is really needed to fulfill our intention and then Life brings the right people to us.

I have used some strategic planning in relation to wanting all generations present in our KINS and co-operating with each other. I and others in our KINS feel that this is very important for creating a CareFirstWorld together.

2) Link to "Invitation to Care First KINS" doc –

<http://kinsinnovation.org/case-study/InvitationToCareFirstKINS.pdf>

3) Email from Sandra to all Care First KINS Members on July 25, 2013

Dearest KINS gatherers, Friends old and new,

Welcome to the fold.

What a very exciting time this is for us all. And what an amazing opportunity to serve, share and expand our talents and experiences with such wonderfully engaged people. I feel honored and blessed to be a part of such a great manifestation.

Manifestation is THE word. As I watch Louis going about his inspired actions it is no wonder that we have all fallen into heaven! He is so dedicated to finding wholeness and wonder. His every cell buzzes with new found enthusiasm and purpose. What a blessing he is.

My own silence in these past couple of months has been intentional and unavoidable too. My calling to venture into a project in Sudan has forced me into a deeper sense of self and that means a healing of wounds that may prevent me coming up with the goods needed to assist others heal and repair their wounds. Through change of diet and daily rest I am healing

and emerging from an old pained war horse into the Trojan Horse of Love as of the caliber in Susan's book. The one who will emerge defiant and ready to chase gold, at the very least, for the very best.

I feel certain we will all meet in good time and play significantly powerful roles in the 'magical mandala' that we have agreed to commit to.

I warm at the thought I am not alone and can feel at home in the hearts of us all, as a Trojan Love experience, pooling resources and gaining strengths as we forge new works of art for the well-being of our planet and it's people.

My love and service to you all,

Sandra.

4) Email exchange between Louis and Susan July 23, 2013

Dear Friends,

I was curious about our ages and how we represent the different generations.

We have 1 from 2000, 5 from the 80', 3 from the 70', 7 from the 60', 10 from the 50', 6 from the 40' and 1 from the 30'.

Ages range from 13-75

Blessings,

Louis

Dear Louis and Sandra and All,

Our hearts are so filled with gratitude here at Green America's Spreading KINS Networks' division, for you are playing such a crucial role in spreading KINS.

We are just about to launch our website, KINSInnovation.org, explaining how KINS works with various documents and pictures.

A picture is worth a thousand words and Louis and Sandra have graciously allowed us to use Care First as a picture of how to do a KINS. We're copying all skype calls and emails between me and Louis so any new person can read the story of how to do KINS from scratch.

The Care First KINS is special. Not only are you the first global KINS, but Louis and Sandra have manifested Care First in less time and with less money. than any KINS before you....and with a huge amount of love. So many others now will benefit from your example.

Should you want more background on KINS, we'll let you know as soon as KINSInnovation.org goes live in a week or so. Meanwhile, feel free to accept my gift of my book telling the KINS story....The Trojan Horse of Love. Download it free at CapitalMissions.com

I know we'll all stay in touch.

Blessings,

Susan

Dearest Friends,

On July 18th our KINS group of 33 members completed itself. It all moved in such an organic manner right the way through!

What has emerged is a Founding Group with **a full co-operation between all generations**, from 13-75 years.

Our youngest member is 13 years old. His grandfather is our elder (75 years old).

His grandmother closed the circle as member 33. My wife Sandra Bohtlingk opens the circle as member 1. We are held by their energies. What a blessing!!!!

What do we express in our KINS through each of us and together?

I am aware of the fact that we all cover more area's than described below. For a more full description of each of us, see the members list as a part of the Invitation. See Attached.

So many of us are actively involved **in the transformation of finance and economics:** author of *New Money for a New World*, author of *Dare To Care - a love based foundation for money and finance*, a conscious/green investor, a promoter of a renewed business model based in gifting, a woman who ran two solar Companies, a man who applies care first in fundraising and business organization, a woman who promotes impact bonds in her charitable work in Africa. A man studying industrial engineering and economics.

What is strong in so many of us is the sense of **Co-Creation** (how to co-operate and let everything emerge from our midst!) and **Conscious Evolution.**

A couple who model this in their lives and work closely with Barbara Marx Hubbard (Conscious Evolution)

Another two members deeply encourage this co-creative, collaborative model as so many of us do!!

Listening to **The Voice of Nature** is expressed in the work of a **Biomimicry expert.**

The Voice of **Native Indian culture** is heard through a Tlingit Indian from Alaska and woman who has and lived with American Indians all her life.

Strong links into Africa:

A *woman* from Guinea Africa, who lives in Holland) who works with Female Genital Mutilation activist and *an African-American man* working in a hospital and weaving Care First.

Deep Care for the Environment:

A main voice for the environment together with other youths!!! (www.EarthGaurdians.com), a man from *Carpenter Mountain Ranch* practices deep care/conservation of his forest land. A humanature (green) architect, our confectioner-baker who cares for healthy foods and a man who conducts a Ph.D. about experiences of nature and language in

children.

Deep Care for all our Life's path and emergence:

A numerologist, an expert in spiritual awakening and transformation, three life and career/business coaches, two intuitive counselors and a sound healer.

Love for management and organization:

A woman experienced in student affairs/funding), a man in general management, another *woman* in management and organizational development and woman in entertainment management, and three young adults who are all part of Sunryse in Holland, an organization for leadership development for young professionals.

Many members are deeply involved with **(child) education including** alternative schooling and spiritual parenting.

Members deeply involved in **arts/crafts**: spirit dolls/clothing, sound-weaver and musician and sculptor.

Two of us are highly respected and awarded volunteers. Two members live in **land based communities**.

I want to express deep gratitude to **Marilyn Levin and Susan Davis** who have been assisting us in the creation of our KINS throughout and are keeping track of our developments, also as an inspiration to other who want to start there KINS.

We are now slowly beginning to explore how we progress and work together; what to build online and how we create/produce the finance needed for our work and organization.

With blessings and gratitude to you all.
Louis Bohtlingk

5) Email exchange between Louis and Susan, July 1, 2013

Dear Susan and Marilyn,

This whole KINS is becoming a truly magical process.

We have a beautiful intention "Creating a world governed by Care First". But in the way in which the KINS comes together to fulfill that intention I see the following thing happening:

The intention is not out there, something we are going to do together at some point in time.

The CareFirstWorld is building now. It is showing so many of its ingredients by the way this KINS is coming together.

It is as if the Universe is teaching us how to live together and relate in that CareFirstWorld.

We in our KINS are so inspired by what is going on in the process of creating it.

With love

Louis

Susan Davis wrote:

Hi you both and I love what Louis wrote so below let's go with that, with the most minor edits from me.

What a wonder we are co-creating.

Louis, let Marilyn know any final changes.

Love,

Susan

6) 2013 -06-05 Skype Call – Possible Avenues for Funding of KINS Networks

In this Skype call, Susan gives Louis an overview of how KINS have been funded to date, at costs ranging from nothing to \$1 million. The call includes many helpful details and legal structures.

Skype Call – <http://kinsinnovation.org/case-study/2013-06-05-KINS-Call.mp3>

7) Email from Sandra to Susan May 27, 2013

Dear Susan,

Thank you for being patient with me.

What an amazing time. I have been down in a kind of depression, in search of self.

What has suddenly emerged from within is a wealth of consciousness.

I found myself in my victim role and suddenly could see how we can all *be* affected by a guilt somewhere that determines how we play out our days with one another in victim spaces. Wow. This is quite a good one I must say.

I have, since early '70's, been conscious of the mirror...always pursuing my inside world...grateful for the fact that I can see myself in all things present - the good, the bad and the ugly.

Seeing this victim part in me gave me the sense that I can now be the champion. Not because I have cleared something but because I was never guilty in the first place. Victim and Champion are simply in a misunderstanding about the realities of my own actions. I feel I am seeing something very big, very important, something that can maybe help us all!!

Meanwhile you asked if you can use some of my pieces for your new KINS grouping - KINS for Conscious Philanthropy.

Dear One,

If you see anything that is helpful, that can explain things forward, do please quote any parts or pieces you feel appropriate.

And naturally, please share with Marilyn.

I was only a little sensitive within myself in the early stages...probably due to the deep depression looming that has now become my soul saver.

Keep KINSing!!!

With love,

Sandra.

8) Email from Louis to Susan on May 15, 2013

Dear Susan,

In response to your email below, it is wonderful how you relax into spirit.

Such a great and important experience!!!!

Spirit clearly can become a very powerful force. We are learning to fully rely on it. But we also realize we are that spirit ourselves!!!

I would like to ask you for advice about the financial foundation for our KINS and your experience of how other KINS have dealt with their financial grounding.

I consider this to be a very important part. My impression of the other KINS you helped to initiate is that they succeeded because the financial side was dealt with in such a good way.

That helped them to become so successful, right?

We are feeling that we want the practice of Care First fully reflected in how we deal with our finances.

It's important that when others and Nyenrode students receive our education they experience Care First in practice financially, as they watch the financial exchanges between us.

As far as the financial needs for our KINS are concerned I know of **certain things we can use start up money for:**

1) The set up of our online presence for our KINS organization and all its work. I have someone in Holland who wants to help with that, who is a professional.

He loves our impulse and that might be an expense of 500-1000 euro's for the whole job. We have made a wonderful deal already and are hoping to do this, maybe this summer!!!! It would be good to have that amount available July/August.

2) Then there maybe needs to come some start-up money to build up the whole organization (our think tank) for one person, who helps me a lot, but needs income to take care of his family.

It would be good if money for that is there by September.

3) I have someone in Washington DC who is willing to become our main administrator and organizer, who keeps the data base, keeps everyone updated, helps to organize events etc etc.

We hope to give this a start part-time coming autumn and then maybe full time next year. So maybe some money for the autumn and a much bigger amount for next year!!!

Revenue can be created by:

1) Our educational track for Nyenrode students and others and our book sales.

2) By an increasing number of invitations for me to speak about Care First and maybe do workshops.

3) The other thing is that Steven Lovink in Washington has this wonderful inspiration **to start an enterprise with a gift instead of a loan.**

The enterprise then returns money from revenue and profit back into the account from where the start-up gift was made, **to start other initiatives off in a similar fashion.**

We love this idea and like to apply it to our KINS.

Steven has just joined our KINS by the way and we are working on how to do this.

So dear Susan, what is your advice on all this?

I will meet all sorts of people at Hazel's Spring Gathering and I will meet many more in Boulder.

I might want to speak with any of them about our start-up money and funding!!!!

Therefore I would appreciate your comments and even am open for a Skype call.

I could speak with you if need be this coming Friday during the day, when I will be in St Augustine.

Much love to you both!

Louis

9) Email from Louis to Susan, May 10, 2013

Dear Susan,

As I left the Netherlands we had 9 people signed up for our KINS with three newcomers.

Some were people that came into my life suddenly and I just knew I had to invite and they all said yes.

The KINS process is very powerful.

I feel that a person who is supposed to be a part of this somehow knows this and then steps in.

I am now preparing everything for the Spring event at Hazel's. Leslie Danziger, Steven Lovink and my publisher Alexander Dake are also attending.

I added a new page to the Invitation (the first page), but also used the same file as an Introduction without inviting people.

I will attach both files for you.

I only invite the people I feel inwardly called to invite.

Thanks for this great KINS method.

Louis

10) Email from Susan to Louis April 30, 2013

Dear Louis,

I just promised you my two cents about the wording of your mission statement and I'm keeping my promise.

One reason for the KINS success is that it takes advantage of the Law of Intention to manifest our missions. The top research on the brain shows that the mind is a terrible master but a wonderful servant. For example, the mind works in the present so if you tell it to manifest an intention, it does. If you think about something as being in the future, it puts it there...in much

less a priority order. The words "we are creating" is more in the future than "we are experiencing"

If our intention is to experience Care First, the brain naturally goes looking for where that's already happening and suddenly you find you have an existing core of already committed partners hard at work on just your mission. In short order, you've organized yourselves into [Indra's Net](http://kinsinnovation.org/case-study/IndrasNet.pdf) (<http://kinsinnovation.org/case-study/IndrasNet.pdf>) and are in rapidly escalating co-creation. This is what we are doing in Spreading KINS Networks, as there are innumerable similar high-vibrational energy fields of wondrous innovations we are connecting with, the most recent being The Fountain. The Fountain is funded and is transforming the global economy to reflect the economic principles of the indigenous and KINS is perfect for being their innovation method. (Marilyn, I'll tell you about this one Wed.)

My second suggestion on the wording of your mission statement is this. You say "we are creating a world governed by Care First." I love the governed part but one's first impression is that you are focused on government. In actuality, you are focused on a world economy that is governed by Care First. Since in all countries, government is controlled by how money flows and everybody knows that, I think it's important to consider this change below:

We are creating a world economy governed by Care First.

It is still short enough for everyone to remember.

Why not take the two options to your members as you'll all enjoy a delicious conversation? After all, mission statements are the most important decision a KINS makes.

This is my reasoning but I am just as happy with your mission as you have it/wish it!!! I'm just keeping my promise for feedback.

Blessings,

Susan

11) Email from Louis to Susan, April 30, 2013

Dear Susan

In relation to your suggestion "We are experiencing world governance by Care First" are you suggesting we use this to replace our Intention "Creating a world governed by Care First"?

Our Intention "Creating a world governed by Care First" provides a clear focus of what we are all working on together.

Can you explain?

LB

12) Email from Louis to Susan, April 25, 2013

Dear Susan,

Sandra tells me about the wonderful things that are happening between you both. Beautiful. It feels so powerful for me and I am so happy for you both.

Our KINS is establishing itself more and more successfully

.

We have six members now and many more will come.

I have created an Invitation and **you said you would be happy to edit it** and comment on it. I attached it for you in Word.

We have been dealing with a young man who is working on creating E-learning programmes for Nyenrode Business University and he said like you that the word Establishing would not work that well for his generation. So for the moment I have changed it to Creating because even your suggested word manifesting he was not so happy with.

There is also a list of those who have joined so far with some brief info and description of activities. All this is still in process.

Did you receive my last E-mail to you, where I responded to your E-mail.
Can you answer question 2?

We are also going to put a lot of attention to the financial aspect of our KINS. I will let you know.

Much love and thanks and look forward to hearing your response

Louis

13) Email from Louis to Susan, April 20, 2013

Dear Susan and hi to Marilyn,

I will respond to your E-mail at the top here with red numbers that you can find back in the E-mail below, so you can see what I am responding to:

1 Yes we are very happy for you to use these E-mails to serve others!

2 What do mean with 'please make website ready too'?

3 I was not speaking about actually using the talking stick for our KINS. I only meant just as the talking stick has gathered all the energies of the meetings through time that were held with it, your KINS has gathered all the energy build by the creation of all KINS so far.

In relation to the use of the talking stick, I really hear what you say about everyone needing the same amount of time to speak.

4 Thanks, I know Susan Belchamber. We are in touch with each other.

5 I am so happy that you respond so positively to the World Governement KINS idea.

Things are progressing well. We now have 6 members of our KINS. I will share more with you later.

Much love,

Louis

14) Email From Susan to Louis on April 11, 2013

IN THIS EMAIL, SUSAN COPIED LOUIS' EMAIL AND SIMPLY ADDED HER RESPONSES. SUSAN'S RESPONSES ARE IN ITALICS.

Dearest Susan,

Sandra is reading your book now with great pleasure and others in our circle are reading it or have read it. I also share your You Tube video with friends. I get very positive responses.

I can't tell you how exciting this is as I don't do any promotion but have held the intention that it spreads widely since I gifted it to my friends from my heart and asked them to gift it to theirs from their hearts. I guess this is happening because I get 2 people a day now asking me to friend them on Facebook, and I've never heard of them. Then when I look, I find we have dozens of friends in common.

As I said to you in my last E-mail, we are in Groningen. We have had our first KINS gathering here with three dear friends who have been working with Care First for a long time to explore our possible new KINS venture.

It is all in motion.

I will keep you updated as we go along. We are already dealing with more people, who I experience inwardly as possible invitees.

You are fulfilling my dreams of how KINS can spread. Can we keep emails like this for posting on the Care First section of our coming website, so you continue to serve as the model of the manifesting of a global KINS?

I am also creating a small business plan and trust that the picture of the whole operation of the KINS network group will clarify itself as we go along with different meetings.

Wonderful!!! Please think about the website so that what you write me can be posted in the "case study" we are co-creating to guide others.

I will have three more weeks in Holland with this process and then I will be in the USA for 6 weeks.

Darn. Sounds like we'll just miss each other.

What I experience inwardly is as if the Spirit of KINS that you received which speaks and manifests itself through all the KINS projects created so far, guides us into our KINS. It is very powerful experience. My heart is full.

I don't know whether you have ever used the Talking Stick, which is used in Native Indian culture.

Oh often I do, but KINS networks rarely do, since the "equal time at the mike" principle is so well established. Sometimes, with the talking stick, the extroverts can dominate, whereas with KINS every member has the same amount of minutes (usually 2-4 minutes to make their contribution on the topic at hand.

I always feel that when I hold it, I become part of the energy build-up by all the gatherings where it was used. This is how I experience your KINS. I deeply listen to this inside and during the gatherings we have.

Interesting. KINS gatherings are always in circle with a centerpiece of sacred objects that each member brings to share and take back home with the KINS energy added. During the meetings, members are invited to bring things to the centerpiece from the natural place they meet in. That creates an energy buildup of great intensity.

I am building up the Invitation, which I want to send to people at some point.

Wonderful and I'll be happy to edit.

I also feel very happy with the idea that the process of creating our KINS can maybe assist others to do theirs.

YES, THIS IS WHAT I AM HAPPIEST ABOUT. A PICTURE IS WORTH A 1,000 WORDS!

A note:

As soon as I felt we were going to create our Care First KINS, I felt that maybe at a later date I would create another KINS, which I associate with the consciousness of *World Governance*

The idea is that money is so much a global event for us all, that we as a world community need to decide how we want to use, create and allocate money.

Interesting because Susan Belchamber, the founder of the D.C. KINS, has the life mission of "transforming polarity."

One measure of KINS' manifesting power is that it turned out that Russ Gaskin, a most KINS-like person at Green America, already had a funded project in hand to transform polarity among the chief of staffs of Congressmen!!!! I introduced them and they became friends. You could use your experiences to do World Governance KINS.

I thought that maybe when our KINS "Establishing a world governed by Care First" is well on its way and has had a good impact on things, we can maybe start a World Governance KINS.

I would invite leading figures in Government, Corporations and other decision-making bodies to a Care First Gathering with a clear focus.

We can maybe do this in the way you created your invitations to people and call forth the people with highest integrity and light, to look at how we can use money together in all countries, so that the people and planet are truly served.

Then they in turn can inspire all those they work with to use the

resolutions we develop.

I know all this is for the future, but I felt like sharing it with you.

I'm so glad you did and I have a Nigerian friend who would want to be part of this. I wrote about him in my book...my ex-husband.

I know Marilyn will save this email for our upcoming website.

With blessings

Louis

Blessings right back!!

Susan

15) Email from Susan to Louis, April 4, 2013

Dear Louis and All,

You cannot imagine how joyously my cells are alight to read your words. I am in the highest resonance with everything you write....and am giggling that you could be writing for me!

And you don't need to start with an expensive founders retreat. Reread the Description of the Virtual KINS!! That describes how to do what I am doing right now with the KINS for Philanthropists Manifesting Their Missions.. They'll start without an in-person meeting.

Louis, your letter above is worth a thousand words, and would be so helpful to other organizers. Hopefully my responses will be helpful too.

Why can't we just use both our letters and phone calls as guides others can listen to, be inspired by, and thus feel empowered to follow their own inner guidance?

A woman called Lori had the vision you write into words 10 years ago, but she called it manifesting a network of light workers.

Have I permission to share this with her?

Blessings,

Susan

16) Email from Louis to Susan, April 4, 2013

Dearest Susan,

I hope you have had a good time with Steven and Susan Belchamber in Washington. Are you back in Ecuador? Marilyn Levin and I have now said hello by E-mail.

We are now in the North of Holland in the very beautiful city of Groningen. I have not been editing the audio file yet. Maybe we can talk a bit more about how we want to do that.

I want to update you on our KINS process so far and arrange our next Skype session.

As I mentioned to you in an earlier E-mail, Sandra and I have been looking at the picture on the next to last page of your book. We and our friends like the 12-segment description a lot.

In relation to organizing our first meeting and finding all the people we want to invite, we are in a strongly guided and evolving process.

First we were thinking of finding people representing all twelve sectors, but then it started to move in a different direction.

I am now in an inner experience of 33 people in 11 groups of 3, that I am active with on the inside of myself.

I am sharing this with Sandra. Each group seems to represent different things and the people I imagine in them know each other and are connected.

Therefore they can easily work together.

I am having inner experiences of the meeting already. I also begin to experience that meeting when I am with others and we are speaking about it. Some people say to me “The meeting is already there. We are just letting it emerge in life”. I feel that your method calls *the right configuration of people out of the Universal Space who are called to fulfill the intention of a KINS*.

Is that how you see it?

We are dealing with those called to assist in fulfilling our intention:

“Establishing a world governed by Care First”.

What is happening to me is that I seem to pull together in one space many people who have been living with Care First and our work and have been waiting for it to emerge more strongly into the world space. Many of them might feel strongly called to participate in this.

Also some newer connections, who feel very inspired by the Vision and might want to join.

The people I am considering are in the USA, UK, Netherlands, Germany and Norway.

As I shared with you before, I am thinking of the Netherlands, possibly at Nyenrode Business University, for a first meeting.

Sandra and I are not convinced that we need to call everyone together in one space, because it involves a lot of travelling for people and cost and we might be able to pull everyone together in a different way.

Our question to you is: **“Is that one meeting you have always had so far essential or can the KINS be organized in a different way?”**

We are exploring whether we can invite everyone, let everyone know who

is joining and then find out how we can work together from whenever we are.

The interesting thing is that on my current planned journey, I will be meeting almost every one of the 33! In that way, we can build together.

I have read your book with great pleasure and don't know whether the process that we are in is how you see it happening.

I saw on your website that you suggest bringing four philanthropists into the group. There are several people in the group who might be able to help with how we can manifest the finance needed.

This leads me to the second part of our process which we are just starting today and that is looking at what we precisely need in financial support. I am looking at being able to pay certain people for work they do with us.

There is a lot more to say on all this, but maybe we need to leave that to the call.

When would you be able to Skype again?

With best wishes,

Louis

17) Email from Louis to Susan, March 26, 2013

Dear Susan,

I spoke with Steven yesterday and heard you will see him this weekend.

Great!

I have researched the best way to record our calls to share with others and this is what I recommend. *The best way for recording is*

MP3 Skype Recorder because it's very easy to use and it's a free download. I highly recommend it!

Sandra and I have left the Hague and are now in Lelystad.

We are now working with the beautiful Whole Systems Design you spoke of.

It is great stuff..very very good....we will work with this over a few weeks and let you know.

**Paul De Blot from the Department of Business & Spirituality of the Dutch the Nyenrode Business University has given me the possibility to write a small new book in Dutch as a working manual for anyone who wants to work with Care First, very much directed at students. This is a great opportunity.*

I am hearing from all different people that Nyenrode is widely respected and seen as the top Business Education in the Netherlands for long time.

With love
Louis

18) Email from Louis to Susan, March 6-11, 2013

Dearest Susan,

So happy to be more acquainted to you. I have been sharing your YouTube video <http://www.youtube.com/watch?v=l5YfDz9Y6pg> with Sandra and some close friends.

I will be speaking with Steven tomorrow.

Sandra have been busy with your request for a clearly phrased intention and are creating something.

Initially I was wondering whether the KINS process for us is for now or a bit further into the future, but it is beginning to speak very strongly into the present.

The strongest version of our intention is: **"Establishing a world governed by Care First."**

There are two others, but they do not come across as strong:

"Care First guiding human behavior world wide"

"Care First as an attitude governing our world"

Whatever words I use, I feel very clear about what I would like to pursue and achieve!

It might be so that an even clearer phrase comes, but we both feel very happy with **"Establishing a world governed by Care First"**

We are now beginning to ask ourselves about the 30 constituencies and I think we are understanding it a bit more.

We are looking at which people in different areas of activity in our world can and need to be involved in assisting to make the change we envision.

When you are happy enough with how we phrase our intention, we both would be very happy to speak with you by phone or Skype!

We do not have proper recording materials with us here in Scotland.

Blessings on your path and thank you for developing this KINS method!

Louis

19) Email from Susan to Louis, March 9, 2013

Dear Louis,

Very funny that Walter, Marilyn and I will be helping Susan Belchamber create a KINS for D.C. with a 4-hour Taste of KINS gathering in Susan's garden, including an Earth meditation from Walter.

You won't be surprised to know that, Saturday night, WE'LL BE STAYING AT STEVEN LOVINK'S.

ha ha

Anyway, I have a suggestion in response to your request for help.

First, you need to create a mission statement for CareFirst that is inspiring, daunting and MEASURABLE. It needs to be less than 12 words so people can remember it and help you put the affirmation up into the world. For example, the Solar Circle's is "making solar happen for the world." Notice it has all 3 of those qualities.

Until you have that, I can't start helping because I don't know what you intend to manifest. How will you know when you have succeeded?

When you're ready, I will be happy to give you phone call coaching on the next step but I ask that you record it so that the Spreading KINS Networks division can also offer the recording free to others as an example of how to go forward with this step.

Is this possible?

I am copying Hazel so she knows her team is in gear.

Blessings,

Susan

20) Audio Recording from March 22, 2013 –

<http://www.kinsinnovation.org/wp-content/uploads/2013/07/Susan-Louis-Sandra-22-03-2013.mp3>

21) Email from Louis to Susan, March 9, 2013

Dear Susan,

I am reading up on the KINS Networks.....what a great initiative!

It is clear that we are going to organize people to work together to spread the message of Care First and seeing it applied worldwide.

As I shared with you, I hope to create a small team with very practical skills to set up a really good internet, network, promotion, news, translation and framework in the Hague in the Netherlands. It will be a team focused on seeing what steps we can take to spread this message in the most natural and organic manner.

As a part of our work, I want to hold gatherings for people to voice their concerns and build together on the economy/financial world and culture we want and for us to work in education (university, schools etc).

I hope to create a small business plan for this and create something together with my friend Steven Lovink from Washington DC.

We are working on his inspiration to start ventures with a gift instead a loan (with interest) from a Fund.

The venture returns the amount of the gift lfrom its profit into the Fund to assist others to start their venture on the bases of a gift.

We raise the money needed with smaller and bigger amounts through all those who want to see this work done.

I feel very drawn to the whole feeling and spirituality of your KINS network and can see why they would work so well.

Your way of working as Hazel Henderson indicates is so close to how Sandra and I naturally operate.

I am looking at what the application of a KINS network could do for us.

My main question to you is:

When you say: "Identify some 30 diverse constituencies that are most important to achieving your vision and to creating a 'whole systems design.'"

What do you mean with 30 diverse constituencies and how do I understand this in relation to our venture?

Most people we are connected to are in the USA, UK and the Netherlands.

I have a feeling that there are great things we can do with a KINS network for Care First, but wondering what it could be like.

When you speak of the Solar Circle KINS with its mission of "making solar happen for the world, I can see that we could do a similar thing for bringing Care First into mainstream consciousness and application, by bringing some very good people together who work together on how we can do this. What do you think?

If it helps for us to have a telephone or Skype call about this, I would be very happy with that!

Bless you Susan and thanks for your work!

Louis

22) Email from Susan to Louis, March 8, 2013

Dear Louis,

I'm happy to attach helpful materials.

Also, do you have a philanthropist committed to spreading your work who could fund a KINS at some reasonable level? That usually averages about \$100,000 but that includes the KINS Founding Organizer and if you are funding yourself to do that, the cost could be almost nothing. I am creating a virtual network now of key philanthropists for key global initiatives so I could include the person in that, as I consider your work as important as Hazel does.

I am copying Marilyn Levin because she basically runs the Spreading KINS Networks division at Green America.

Blessings,

Susan

23) Email from Louis to Susan, March 8, 2013

Dear Susan,

Thank you for that outspoken support. I think we all need that, as it is not always so easy to see ourselves.

Yes let's spread each other's work.

So please send me the summary materials and let me know how I can make use of the KINS Innovation Networks.

I hope that I will pull a small team together in Holland to consciously work on spreading the message of Care First world-wide, as I feel it can help so many (and of course already does).

What are you doing in Ecuador?

I am sure we will meet one day and I look forward to that.

Much love

Louis

24) Email from Susan to Louis, March 8, 2013

Yes, Louis, I have the highest opinion of your work as does Hazel and the article is wonderful. The summary up front is very smart, as people so speed-read nowadays.

I'm sad our dates don't jive for when we're in the States as we'll be in Ecuador those times and so I wouldn't be able to make Hazel's either.

Let's do spread each other's work however we can and do make full use of KINS Innovation Networks, also based on Care First. If you want our summary materials, let me know and I'll email them.

Blessings,

Susan

25) Email from Louis to Susan, March 6, 2013

Dear Susan,

How are you?

We have heard quite a bit about each other through Hazel, but have never met.....

I am coming to the USA and will see Hazel from May 16- 21.

I guess you know that Rosalinda and Hazel have May 17-19 open for the next Transforming Finance Gathering,

I know it is still all open ended and needs to be organized.

I would be great to meet you one day. I don't know whether it will be at that occasion.

There are very positive developments with Care First. As an energy, concept and force, it is beginning to break through.

Years ago Steve Schueth and I spoke of Sustainability and Care First next to each other. Both terms which are as very potent and providing people with direction.

Care First is slowly beginning to establish itself as such.

I just wrote a new article in the March Edition of Cygnus Review, which is very well received:

<http://www.cygnus-books.co.uk/magazine/2013/02/the-star-of-care-first/>

I am also coming in contact with universities showing an interest in my work.

We are hoping to create a small team in the Netherlands to work on spreading the Care First message worldwide.

We are creating gatherings for people to speak up and work together on these issues and create the world we want.

Sandra and I will visit the Netherlands (we live in Scotland now) from March

19 till May 3rd and then I will come to the USA on my own.

I will be in Washington DC/Charlottesville area from May 3-16.

After Hazel I will be in Boulder from May 21 till June 10th and then return to Europe.

Many blessings

Louis

26) Link to KINS Primer - http://capitalmissions.com/wp-content/uploads/2013/05/A_KINS_Primer_2013.pdf

27) Link to Virtual KINS Description - http://capitalmissions.com/wp-content/uploads/2013/05/Virtual_KINS_2013.pdf

28) Link to How to Start a KINS – <http://kinsinnovation.org/case-study/HowToSelfOrganizeAKINS.pdf>